



Business Forum 2014

FACING THE CHALLENGES TOGETHER

A changing Europe - exploring the issues

A one day workshop – free of charge for

Corporate Members of ETRC and Members of National Associations

Brussels Airport Sheraton Hotel

Thursday, January 23rd, 2014

Moderator: Jacques Parson, Vice President Marketing & Communication - ETRC

0900 - 1030 **Welcome coffee & networking**

1030 - 1300 **Morning session**

Opening Address

Sarah Branquinho, President - ETRC

Key Note Addresses:

Siim Kallas : Vice President of the European Commission Responsible for Transport & Mobility (INVITED)

An Estonian national, Siim Kallas was appointed Vice-President of the European Commission in charge of mobility and transport in February 2010, and is therefore responsible for the revision of the European Air Passenger Rights legislation. A member of the European Liberal and Democrats party (centre-right), he also served as Prime Minister, Minister of Finance, Minister of Foreign Affairs and President of the Central Bank in Estonia.

Geoff Meade: Europe Editor of the Press Association. Geoff has spent more than 3 decades covering Europe from its Brussels heart and will give his perspective on what Europe's future holds: the European Parliament elections (2014), the future of the Euro, and the perspective for the next five years.

European Airports Travel Retail Business performance 2013

Fulvio Fassone, Vice President Business Development - ETRC

In this popular session Fulvio will share the latest market performance and trends in 2013 from ETRC's own industry sales index, compiled in co-operation with Generation.

Coffee Break

Aviation Security & LAGS: 7 day countdown

Frank O'Connell, Vice President & Strategic Advisor – ETRC

Speakers from Airport Operations & Security at major hub airports will contribute to this discussion on the change in the LAGs regime from 31st January, 2014: the final rules, minimising the impact on passengers experience and airside dwell time.

Lunch

1400 - 1600 Afternoon Session

The Duty Free & Travel Retail Traditional – Panel Discussion

A round up of the key issues & regulations that will affect our business across the leading product categories.

Air Passenger Rights

Sarah Branquinho & Keith Spinks, Secretary General – ETRC & Morgan Foulkes Deputy Director General ACI Europe (Invited)

With strong support from the European Parliament for an EU solution which allows passengers to carry their airport shopping on board in addition to their hand luggage, what prospects are there for a ruling which gives passengers certainty?

Conclusions:

Sarah Branquinho

16.00 - 17.00 Networking

About the European Travel Retail Confederation

The European Travel Retail Confederation represents the interests of companies in Europe selling tax and duty free products and services to international air and sea travellers, as well as companies operating in the European tax and duty paid travel retail trading environment that developed following abolition of intra-EU duty free sales on June 30th, 1999. The organisation works closely with European and international governments, regulatory bodies and other stakeholders and is composed of direct corporate membership and national trade associations representing over 500 European companies.

The European Travel Retail Confederation's operations are directed by its Supervisory & Management Boards and carried out by full-time secretariats headquartered in Paris and Brussels. For more information about the organisation, please see our website – www.etr.org
